

Falcon Commercial are leading Business Brokers who specialise in selling independently owned businesses across all sectors to both private and corporate buyers from the UK and abroad. I have attached our e-brochure which tells you a bit more about us and contains some useful information on selling a business.

A successful sale relies on the best marketing, we are leaders in this field and have embraced technology, particularly internet marketing and social media providing tailored solutions to suit individual business owner's needs. All of our client's businesses are placed on our own website, Daltons.com, BusinessForSale.com, Zoopla, Prime Location, Right Biz, UK Business Property and Estates Gazette. We also advertise in numerous trade journals.

For all clients, our service includes

- Preparation of full colour sales brochure. Once approved by you, the marketing of the sale of your business revolves around this.
- Permanent advertising on all websites Falcon Commercial use such as Daltons.com, Businessesforsale.com, Zoopla, Prime Location, Rightbiz, Estates Gazette etc as well as our own website and through our social medial channels.
- Your business introduced to suitable applicants on our extensive register of potential buyers.
- Allocated experienced member of our team based at our head office to handle the sale of your business
- Assessment of potential purchaser's ability to purchase your business
- Arrangement of all viewings to suit you and the potential purchaser
- Follow up feedback on all viewings
- Advise potential purchaser on finance options and if necessary introduce them to a suitable Commercial Mortgage Broker
- Negotiating the best price for your business
- Managing the progression of the sale through to completion. For a typical sale, we liaise with: Buyer, Seller, Landlord, Buyers Solicitor, Sellers Solicitor, Landlords Solicitor, Landlords Agent, Mortgage Broker, Lender, Sellers Accountant etc
- Discounted Solicitors fees with our recommended Solicitors
- Unlimited help and advice throughout the entire sale process
- Confidential marketing if required

We believe our service is second to none as 65% of the businesses we have recently sold have been on the market with other companies before us.

We guarantee that your business will be marketed for sale on all of the websites we use until sold ie we don't just put you on a couple of websites for a couple of weeks then transfer your business into a dusty old filing cabinet.